Management and coordination
IMMSI S.p.A.
Share capital EUR 205,941,272.16 fully paid up
Registered office: Viale R. Piaggio 25, Pontedera (Pisa)
Pisa Register of Companies and Tax Code 04773200011
Pisa Economic and Administrative Index no. 134077

Interim Report on Operations as of 30 September 2011

This report is available on the Internet at:
www.piaggiogroup.com

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CONTENTS

Introduction

This unaudited Interim Report on Operations as of 30 September 2011 has been prepared in compliance with Legislative Decree no. 58/1998 as amended, as well as with Consob Regulation on Issuers.

The Condensed Interim Financial Statements have been prepared in compliance with International Financial Reporting Standards (« IFRS ») issued by the International Accounting Standards Board (« IASB ») and approved by the European Union and in accordance with IAS 34 – Interim Financial Reporting, applying the same accounting standards as those adopted for the Consolidated Financial Statements as of 31 December 2010, with the exception of items described in the Notes - in the section on Accounting standards, amendments and interpretations applied as from 1 January 2011.

Interim Directors' Report

Key operating and financial data

	First nine months		Statutory
In millions of Euro	2011	2010	2010
Data on financial position			
Net revenues	1,200.2	1,176.3	1,485.4
Gross industrial margin	367.6	380.3	462.3
Operating income	102.7	108.1	111.1
Earnings before tax	85.9	88.7	83.8
Net income	46.3	46.7	42.8
. Minority interest	0.0	0.0	0.0
. Group	46.3	46.7	42.8
Data on financial performance			
Net employed capital (NEC)	782.1	788.6	792.8
Consolidated net debt	(330.1)	(342.9)	(349.9)
Shareholders' equity	451.9	445.7	442.9
Balance sheet figures and financial ratios			
Gross margin as a percentage of net revenues (%)	30.6%	32.3%	31.1%
Net income as a percentage of net revenues (%)	3.9%	4.0%	2.9%
ROE (Net income/shareholders' equity) (%)	10.3%	10.5%	9.7%
ROI (Operating income/NEC) (%)	13.1%	13.7%	14.0%
ROS (Operating income/net revenues) (%)	8.6%	9.2%	7.5%
EBITDA	170.4	172.3	197.1
EBITDA/net revenues (%)	14.2%	14.6%	13.3%
Net debt/Shareholders' equity	0.73	0.77	0.79
Other information			
Sales volumes (unit/000)	512.2	493.7	628.4
Investments in property, plant and equipment and intangible assets	87.1	55.9	96.2
Research and Development[1]	53.4	36.7	62.9
Employees at the end of the period (number)	7,921	7,587	7,529

[1] The item Research and Development includes investments recognised in the statement of financial position and costs recognised in income statement.

Revenues and sales volumes by business segment

BUSINESS ASSETS		Two-Wheeler Vehicles			Commercial Vehicles			TOTAL
		Western Countries	Asia Pacific	**Total**	Europe	India	**Total**	
Volumes (units/000)	1-1 / 30-9-11	264.9	67.8	**332.8**	10.2	169.2	**179.4**	**512.2**
	1-1 / 30-9-10	283.4	40.9	**324.3**	10.4	159.1	**169.4**	**493.7**
	Change	(18.5)	27.0	**8.5**	(0.1)	10.1	**10.0**	**18.5**
	Change %	-6.5%	66.0%	**2.6%**	-1.1%	6.4%	**5.9%**	**3.7%**
Net revenues (ML €)	1-1 / 30-9-11	702.5	121.7	**824.2**	74.7	301.2	**375.9**	**1,200.2**
	1-1 / 30-9-10	719.1	93.0	**812.1**	82.2	282.0	**364.2**	**1,176.3**
	Change	(16.6)	28.7	**12.1**	(7.4)	19.2	**11.8**	**23.9**
	Change %	-2.3%	30.9%	**1.5%**	-9.0%	6.8%	**3.2%**	**2.0%**

Revenues and sales volumes by geographical segment

GEOGRAPHICAL SEGMENT		EMEA	of which Italy	AMERICA	INDIA	ASIA PACIFIC	TOTAL
Volumes (units/000)	1-1 / 30-9-11	265.8	*81.7*	9.4	169.2	67.8	**512.2**
	1-1 / 30-9-10	289.1	*104.5*	4.6	159.1	40.9	**493.7**
	Change	(23.4)	(22.9)	4.8	10.1	27.0	**18.5**
	Change %	-8.1%	*-21.9%*	102.7%	6.4%	66.0%	**3.7%**
Net revenues (ML €)	1-1 / 30-9-11	745.9	*263.5*	31.4	301.2	121.7	**1,200.2**
	1-1 / 30-9-10	782.1	*313.8*	19.1	282.0	93.0	**1,176.3**
	Change	(36.3)	(50.3)	12.3	19.2	28.7	**23.9**
	Change %	-4.6%	*-16.0%*	64.0%	6.8%	30.9%	**2.0%**

Company Boards

Board of Directors	
Chairman and Chief Executive Officer	Roberto Colaninno (1)
Deputy Chairman	Matteo Colaninno
Directors	Michele Colaninno (3)
	Franco Debenedetti (3), (4)
	Daniele Discepolo (2), (4), (5)
	Giorgio Magnoni
	Livio Corghi
	Luca Paravicini Crespi (3), (5)
	Riccardo Varaldo (4), (5)
	Vito Varvaro
	Andrea Paroli
Board of Statutory Auditors	
Chairman	Giovanni Barbara
Statutory Auditors	Attilio Francesco Arietti
	Alessandro Lai
Alternate Auditors	Mauro Girelli
	Elena Fornara
Supervisory Board	Antonino Parisi
	Giovanni Barbara
	Ulisse Spada
Executive in charge of financial reporting	Alessandra Simonotto
Independent Auditors	Deloitte & Touche S.p.A.

[1]) Director in charge of internal audit

([2]) Lead Independent Director

([3]) Member of the Appointment Proposals Committee

([4]) Member of the Remuneration Committee

([5]) Member of the Internal Control Committee

Significant events in the first nine months of 2011

13 January 2011 Davide Scotti became Manager of Piaggio Product Development and Strategies Management, replacing Maurizio Roman who left the company.

25 January 2011 The production site at Vinh Phuc, Vietnam, was awarded ISO 14001:2004 certification (environmental certification).

27 January 2011 The new range of the Piaggio Porter commercial vehicles, with new Euro 5 petrol and diesel engines, was unveiled.

16 March 2011 The Vespa PX with a 125cc and 150cc engine and four manual gears, was launched on the market.

22 March 2011 A new company was established in Indonesia, which will directly sell the Group's vehicles, which have so far been distributed by importers.

6 April 2011 A new industrial area, situated in the province of Vinh Phuc, near Hanoi, was inaugurated, where the Group's Vietnamese site will be expanded (from the current 26,000 m^2 to approximately 50,000 m^2).

7 June 2011 the Chairman and CEO of the Piaggio Group, Roberto Colaninno, announced the inception of a new Research Centre at Foshan, China, that will be held 100% by the Piaggio Group and will be involved in developing new engines and new vehicles specifically designed for the needs of Asian markets. The Foshan Research Centre is part of an innovative organisational network model, that will integrate all the Research, Development and Purchasing activities undertaken by the Group at present in Europe, India and China, at a worldwide level.

17 June 2011 Production of the Piaggio MP3 reached the 100,000 mark, demonstrating the remarkable success of this revolutionary scooter model.

30 June 2011 The 125cc and 200cc versions of the Scarabeo were restyled and upgraded.

1 July 2011 Simest sold 12.5% of Piaggio Vietnam to Piaggio & C.. Following this operation, Piaggio Vietnam is held 100% by the Group.

Following the Board of Directors' meeting of **13 July 2011** – which resolved to authorise the issue of long-term debt securities for a total nominal amount of 75 million USD – on **25 July 2011** Piaggio & C. S.p.A. finalised the private placement of Senior Unsecured Notes on the American market (US Private

Placement) entirely subscribed by an institutional investor for an amount of 75 USD, with last maturity at 10 years and coupon at 6.50%. The income will be used to refinance the debt, improving the profile by increasing the average maturity and a further differentiation of lenders.

18 September 2011 Aprilia won the manufacturer's title in the 125 cc category, consolidating its leadership position as the Italian and European manufacturer with the most wins in Moto World Championships with victories in 291 GPs (148 in the 125cc category and 143 in the 250cc category) and 37 championship titles (19 manufacturer's titles and 18 riders' titles). Aprilia has now won a total of 46 World Championships.

19 September 2011 Michele Pallottini stepped down from his position as General Manager Finance.

Financial position and performance of the Group

Consolidated income statement

Vehicles

In thousands of units	First nine months of 2011	First nine months of 2010	Change
Two-wheeler	332.8	324.3	8.5
Commercial Vehicles	179.4	169.4	10.0
TOTAL VEHICLES	**512.2**	**493.7**	**18.5**

Net revenues

In millions of Euro	First nine months of 2011	First nine months of 2010	Change
Two-wheeler	824.2	812.1	12.1
Commercial Vehicles	375.9	364.2	11.8
TOTAL REVENUES	**1,200.2**	**1,176.3**	**23.9**

EBITDA

In millions of Euro	First nine months of 2011	First nine months of 2010	Change
EBITDA	**170.4**	**172.3**	**(1.9)**

EBIT

In millions of Euro	First nine months of 2011	First nine months of 2010	Change
EBIT	**102.7**	**108.1**	**(5.5)**

Net income

In millions of Euro	First nine months of 2011	First nine months of 2010	Change
Net income	**46.3**	**46.7**	**(0.4)**

In the first nine months of 2011, the Piaggio Group sold 512,200 vehicles worldwide, registering a growth of approximately 3.7% in volume over the same period of the previous year, when 493,700 vehicles were sold. Both the *Two-Wheeler* and *Commercial Vehicles* segments performed well. Growth in the *Two-Wheeler* business, with a total of 332,800 vehicles sold, went up by 2.6%, while the *Commercial Vehicles* business, with 179,400 vehicles sold, went up by 5.9%.

The performance of the *Two-wheeler* segment took place in a particularly complex market context and competitive scenario, at least as concerns European markets. In particular, the two-wheeler market in EMEA registered a downturn equal to approximately 9.5% (- 10.8% as regards scooters and – 7.1% as regards motorcycles). Within the EMEA area, the Piaggio Group increased its market share to approximately 19.7% (19.3% in the previous year). The Group achieved excellent sales results on the American market, ending a long period of decline, and performed particularly well in the APAC segment (+66.0%).
In particular the motorcycle segment grew (volumes +2.2%) thanks above all to the latest Moto Guzzi models.

The *Commercial Vehicles* business performed particularly well on the Indian market, where the subsidiary Piaggio Vehicles Private Limited sold more than 169,200 units and increased its excellent sales figure of the previous nine month period by 6.4%.

In terms of consolidated turnover, the Group ended the first nine months of 2011 with increased net revenues compared to the first nine months of 2010, equal to 1,200.2 million euro (+2.0%). This growth is divided between the *Two-Wheeler* segment (+ 1.5%), with a total turnover equal to 824.2 million euro and the *Commercial Vehicles* segment (+ 3.2%), with a turnover of approximately 375.9 million euro. As a result, sales in the *Two-wheeler* segment accounting for total turnover fell from 69.0% in the first nine months of 2010 to 68.7% in the first nine months 2011; whereas, the same parameter in the Commercial Vehicles segment rose from 31.0% in the first nine months of 2010 to 31.3% in the first nine months of 2011.

Turnover from the *Two-wheeler* segment basically reflects the trend for volumes. The drop in turnover resulting from the market decline in the EMEA area was partially offset by the growth in the motorcycle segment compared to the scooter segment. The increase in turnover of the APAC market was lower than the corresponding increase in sales due to the greater impact of sales of vehicles manufactured locally in relation to sales of imported vehicles, in addition to which a negative exchange rate effect must be considered.

The *Commercial Vehicles* business performed well on the Indian market, where the subsidiary Piaggio Vehicles Private Limited sold more than 169,200 vehicles, and despite a negative exchange rate effect, increased turnover for the first nine months by approximately 6.8% compared to the previous year.
The drop in turnover registered on the European market was greater than the decline in sales due to the greater impact of three wheelers on total sales.

The Group's **gross industrial margin** defined as the difference between "net revenues" and "cost to sell" decreased compared to the first nine months of the previous year. In absolute terms, the margin was equal to 367.6 million euro (12.7 million euro down compared to the first nine months of 2010), while in relation to net turnover, it was equal to 30.6% (32.3% in the first nine months of 2010). The

decrease as a percentage is mainly due to the different business mix of the *Two-Wheeler* and *Commercial Vehicles* segments, described above.
For example, the "cost to sell" includes costs for materials (direct and consumables), accessory purchase costs (transport of incoming material, customs, warehousing), employee costs for direct and indirect manpower and relative expenses, work carried out by third parties, energy costs, depreciation of property, plant, equipment and industrial equipment, maintenance and cleaning costs net of sundry cost recovery recharged to suppliers. Amortisation/depreciation included in the gross industrial margin was equal to 23.5 million euro (23.9 million euro in the first nine months of 2010).

Operating expenses in 2011 were equal to 264.9 million euro, with a decrease of 7.2 million euro compared to the same period of the previous year (272.1 million euro), despite the increase in amortisation/depreciation and greater restructuring costs to bring European facilities in line with a fall in demand. This confirms the Group's constant focus on reducing costs and maintaining high profitability levels.
For example, operating expenses include employee costs, costs for services and lease and rental costs, as well as operating costs net of operating income not included in the gross industrial margin. Operating expenses also include amortisation/depreciation not included in the gross industrial margin, amounting to 44.3 million euro (40.3 million euro in the first nine months of 2010).

These trends in the income statement resulted in a consolidated **EBITDA**, defined as operating income gross of amortisation/depreciation, which was lower compared to the first nine months of 2010, totalling 170.4 million euro (172.3 million euro in the first nine months of 2010). In relation to turnover, EBITDA totalled 14.2%, registering a slight decrease compared to budget forecasts and was slightly lower than the 14.6% registered in the first nine months of last year. In terms of Operating Income (**EBIT**), the performance of the first nine months of 2011 was also down compared to the first nine months of 2010, with a consolidated EBIT totalling 102.7 million euro, registering a decrease of 5.5 million euro over the same period in 2010; in relation to turnover, EBIT was equal to 8.6%, compared to 9.2% for the first nine months of 2010.

Net income from financial operations improved by 2.8 million euro compared to the first nine months of the previous year, and was affected by the equity valuation of the Zongshen Piaggio Foshan joint venture. Net debt generated Net Charges amounting to 20.1 million euro (19.5 million euro for the first nine months of 2010). This growth is related to an increase in costs of Euribor index-linked loans and a negative effect from currency management.

Consolidated net profit stood at 46.3 million euro (3.9% of turnover), slightly up on the figure for the first nine months of 2010, of 46.7 million euro (4.0% of turnover). Income tax for the period is estimated at 39.6 million euro, equivalent to 46.1% of earnings before tax.

Employees

The Group's **workforce** as of 30 September 2011 accounted for 7,921 employees/staff compared to 7,529 as of 31 December 2010.

Employee/staff numbers are in line with seasonal trends of the business, with production and sales focussed on spring and summer months and the use of staff on fixed-term contracts in these periods.

	Average number		Number as of	
Employee/staff numbers	*1-1 / 30-09-2011*	*1-1 / 30-09-2010*	*30-Sept-11*	*31-Dec-10*
Senior Management	101	110	99	107
Middle Management	500	458	517	487
White collars	2,093	2,087	2,128	2,076
Manual labour	5,038	4,960	5,177	4,859
Total	**7,732**	**7,615**	**7,921**	**7,529**

Consolidated statement of financial position

In millions of Euro	As of 30 September 2011	As of 31 December 2010	Change
Statement of financial position			
Net working capital	(22.5)	8.8	(31.4)
Net tangible assets	267.4	256.8	10.6
Net intangible assets	648.5	652.6	(4.1)
Financial assets	3.7	*0.5*	3.2
Provisions	(115.1)	(125.9)	10.8
Net capital employed	**782.1**	**792.8**	**(10.7)**
Consolidated net debt	330.1	349.9	(19.8)
Shareholders' equity	451.9	442.9	9.0
Sources of funds	**782.1**	**792.8**	**(10.7)**
Minority interest capital	1.2	1.6	(0.4)

Net working capital as of 30 September 2011 was negative for 22.5 million euro, generating a positive cash flow of approximately 31.4 million euro in 2011. Specifically, net working capital is defined as the sum of trade receivables, inventories, trade payables and other non-trade assets and liabilities. During 2011, in a particularly challenging market context, the Piaggio Group was able to maintain a balance in net working capital, thanks above all to a careful management in the collection of trade receivables, and to a major focus on inventory management and optimisation.

Plant property and equipment, comprising plant, property, machinery and industrial equipment, net of amortization quota and assets held for sale, amounted to 267.4 million euro as of 30 September 2011, with an increase of approximately 10.6 million euro compared to 31 December 2010. This increase is mainly due to investments underway in India and Vietnam to expand production sites.

Intangible assets, comprising capitalised development costs, costs for patents and know-how, as well as goodwill arising from acquisitions/mergers taking place within the Group over the last few years, totalled 648.5 million euro, with a decrease of approximately 4.1 million euro compared to 31 December 2010. This decrease is mainly due to the value adjustment of balance sheet items in currency to the exchange rate in effect at the end of the reporting period.

Financial assets, defined as the sum of "equity investments" and "other non-current financial assets" totalled 3.7 million euro. The increase of 3.2 million euro refers to the equity valuation of the Zongshen Piaggio Foshan joint venture.

Provisions, comprising retirement funds and employee benefits, other long term provisions, from the current portion of other long term provisions, as well as deferred tax liabilities, totalled 115.1 million euro, registering a decrease compared to 31 December 2010 (- 10.8 million euro).

As fully described in the next section on the "Consolidated Cash Flow Statement", **net financial debt** as of 30 September 2011 was equal to 330.1 million euro, compared to 349.9 million euro as of 31 December 2010. The improvement of approximately 19.8 million euro in net debt is mainly due to the positive trend of cash flow from operating activities, as well as management of net working capital, which enabled the self-financing of investments, as well as the distribution of dividends for an amount equal to 25.7 million euro and the purchase of treasury shares amounting to approximately 3.8 million euro.

Shareholders' equity as of 30 September 2011 amounted to 451.9 million euro, up 9.0 million euro compared to 31 December 2010.
During the period, share capital changed as a result of the acquisition of 1,694,868 treasury shares and disposal of 2,340,000 treasury shares in order for stock option plan beneficiaries to exercise their stock options.
As of 30 September 2011, the Parent Company held 4,237,579 treasury shares, equal to 1.14% of the share capital.

Consolidated Cash Flow Statement

The consolidated cash flow statement, prepared in accordance with the schedules envisaged by international financial reporting standards (IFRS), is presented in the "Consolidated Financial Statements and Notes as of 30 September 2011". The following is a comment relating to the summary statement shown.

	First nine months		
In millions of Euro	2011	2010	Change
Change in consolidated net debt			
Opening consolidated net debt	**(349.9)**	**(352.0)**	**2.1**
Cash flow from operating activities (earnings+amortisation/depreciation)	114.1	110.9	3.2
(Increase)/reduction in working capital	31.4	(13.3)	44.7
(Increase)/reduction in net investments	(77.5)	(61.0)	(16.5)
Net change in retirement funds and other provisions	(10.8)	(2.7)	(8.1)
Change in shareholders' equity	(37.3)	(24.8)	(12.5)
Total change	**19.8**	**9.0**	**10.8**
Closing consolidated net debt	**(330.1)**	**(342.9)**	**12.8**

In the first nine months of 2011 the Piaggio Group generated **financial resources** amounting to 19.8 million euro.

Cash flow from operating activities, defined as net income minus non-monetary costs and charges, was equal to 114.1 million euro.

Working capital generated a cash flow of 31.4 million euro;

Investment activities involved a total of 77.5 million euro of financial resources. These investments refer to approximately 36.5 million euro for capitalised research and development expenditure, and approximately 50.6 million euro for plant, property and equipment and intangible assets.
In more detail, research and development expenditure amounted to 25.1 million euro for the *Two-wheeler* segment (scooters, motorcycles and engines) and 11.4 million euro for the *Commercial vehicles* business.

The impact on cash flow of the distribution of dividends in 2011 was equal to 25.7 million euro.

As a result of the above financial dynamics, which generated a positive cash flow of 19.8 million euro, the **net debt** of the Piaggio Group stood at - 330.1 million euro.

Results by operating segment

Two-wheeler

Two-wheeler	First nine months of 2011		First nine months of 2010		Change %		Change	
	Volumes Sell-in (units/000)	Turnover (million euro)	Volumes Sell-in (units/000)	Turnover (million euro)	Volumes	Turnover	Volumes	Turnover
Western Countries	264.9	702.5	283.4	719.1	-6.5%	-2.3%	(18.5)	(16.6)
of which EMEA	256.3	672.5	278.9	700.5	-8.1%	-4.0%	(22.6)	(28.0)
(of which Italy)	*75.8*	*216.3*	*98.2*	*260.3*	*-22.8%*	*-16.9%*	*(22.4)*	*(44.0)*
of which America	8.7	30.0	4.5	18.6	91.0%	61.3%	4.1	11.4
Asia Pacific	67.8	121.7	40.9	93.0	66.0%	30.9%	27.0	28.7
TOTAL	**332.8**	**824.2**	**324.3**	**812.1**	**2.6%**	**1.5%**	**8.5**	**12.1**
Scooters	300.0	572.8	292.3	588.3	2.7%	-2.6%	7.8	(15.5)
Motorcycles	32.7	131.2	32.0	109.6	2.2%	19.7%	0.7	21.6
Spare parts and Accessories		107.8		111.9		-3.6%		(4.0)
Other		12.4		2.4		422.1%		10.0
TOTAL	**332.8**	**824.2**	**324.3**	**812.1**	**2.6%**	**1.5%**	**8.5**	**12.1**

The Two-wheeler business mainly comprises two product segments: scooters and motorcycles, in addition to the related spare parts and accessories business, the sale of engines to third parties, involvement in main two-wheeler sports championships and technical service.

In the first nine months of 2011, the Piaggio Group sold a total of 332,800 units in the two-wheeler segment, worldwide, accounting for a net turnover equal to approximately 824.2 million euro, including spare parts and accessories (107.8 million euro, -3.6%). In 2011, the Piaggio Group reconfirmed its leadership position on the European scooter market. The Group achieved excellent results in the motorcycle segment, with volumes and turnover up by 2.2% and 19.7% respectively, compared to the first nine months of 2010. In this business, the mix of products sold changed, and sales of large engine motorcycles increased, thanks also to the success of the latest Moto Guzzi models.

During 2011, the Piaggio Group's performance was affected by the decrease in demand from Italian and European markets, in both the scooter (-10.8% EMEA area) and motorcycle (- 7.1% EMEA area) segments.

On the other hand, growth in the Asian area was strong compared to the previous year, with sales and turnover increasing by 66.0% and 30.9% respectively, partly due to sales of the Liberty, manufactured at the Vietnamese plant, starting.
Results in America also improved, with sales and turnover increasing by 91.0% and 61.3% respectively.

Commercial Vehicles

Commercial Vehicles	*First nine months of 2011*		*First nine months of 2010*		*Change %*		*Change*	
	Volumes Sell-in (units/000)	Turnover (million euro)	Volumes Sell-in (units/000)	Turnover (million euro)	Volumes	Turnover	Volumes	Turnover
EMEA	9.5	73.4	10.2	81.6	-7.5%	-10.1%	(0.8)	(8.3)
(of which Italy)	*5.9*	*46.9*	*6.3*	*53.5*	*-7.1%*	*-12.4%*	(0.4)	(6.6)
South America	0.8	1.4	0.1	0.5	550.8%	158.6%	0.7	0.8
India	169.2	301.2	159.1	282.0	6.4%	6.8%	10.1	19.2
TOTAL	**179.4**	**375.9**	**169.4**	**364.2**	**5.9%**	**3.2%**	**10.0**	**11.8**
Ape	166.5	281.8	156.9	260.8	6.1%	8.1%	9.6	21.0
Porter	3.5	35.0	3.9	41.6	-10.6%	-15.9%	(0.4)	(6.6)
Quargo	3.2	13.9	8.6	30.9	-62.7%	-54.9%	(5.4)	(17.0)
Mini Truk	6.3	12.5	0.0	0.0	n.s.	n.s.	6.3	12.5
Spare parts and Accessories		32.7		30.9		5.9%	0.0	1.8
TOTAL	**179.4**	**375.9**	**169.4**	**364.2**	**5.9%**	**3.2%**	**10.0**	**11.8**

The Commercial Vehicles business includes three- and four-wheelers with a maximum mass below 3.5 tons (category N1 in Europe) designed for commercial and private use, and related spare parts and accessories.

In the first nine months of 2011, the Commercial Vehicles business generated a turnover of approximately 375.9 million euro, including approximately 32.7 million euro relative to spare parts and accessories, registering a 3.2% increase over the same period of the previous year. The same trend also applies to units sold in the period, which amounted to 179,400 items, and an increase of 5.9%.

On the European market, the Piaggio Group sold 9,500 units in 2011, generating a net total turnover of 73.4 million euro, including spare parts and accessories for 15.1 million euro. The decrease compared to the same period of the previous year, equal to 800 units and to approximately 8.3 million euro turnover, is mainly due to the highly negative trend of the cab truck segment (0-2.5t) on main markets served which, going against the trend of the total LCV market in Europe, recorded a decrease of 25.3% in the first nine months of 2011. In relation to this trend, Piaggio, with its Porter and Porter Maxxi, limited the fall in sales to 10.6%. On the other hand, Ape increased its sales by 4.4% compared to 2010, reaching 1,661 units.

On the South American market, the Commercial Vehicles Division increased sales of three-wheeler vehicles in the first nine months of 2011, selling 855 units, compared to 104 units in the first nine months of 2010.

On India's domestic three-wheeler market, which grew by around 6.5% compared to the previous year, Piaggio Vehicles Private Limited continued to maintain its role as a reference player, with a share of 37.4%. Sales of three-wheeler vehicles went up from 142,100 units in the first nine months of 2010 to 146,600 units in the first nine months of 2011, registering a 3% increase. Detailed analysis of the market shows that Piaggio Vehicles Private Limited consolidated its role as market leader in the cargo segment. Piaggio Vehicles Private Limited reached a 57.2% share (57.9% in 2010), due above all to the Piaggio Apé 501 and numerous possibilities for customisation. Its market share also remained steady in the Passenger segment, standing at 32.2% (34.0% in 2010). Export performance was particularly significant, with the number of units going up from 9,100 in the first nine months of 2010 to approximately 14,000 units in the first nine months of 2011.

On the four-wheeler market, volumes sold by Piaggio Vehicles Private Limited in the first nine months of 2010 increased slightly, with 8,600 units sold.

Significant events after 30 September 2011

As of 30 September 2011 and at the time of going to press, no significant events worthy of mention had occurred.

Operating outlook

During 2011, the Piaggio Group will continue its strategy of developing its industrial and commercial presence on main Asian markets, consolidating its leadership position on the Indian market in the three- and four-wheeler light commercial vehicles segments and obtaining further market shares in the scooter business in Asia Pacific.

The Piaggio Group will begin a new and decisive stage of development for operations in Asia, involving a major expansion of industrial and business operations throughout the area, with the aim of achieving a turnover on Asian markets in the next four years equal to 1 billion euro.

R&D activities will focus on renewing the Group's product ranges of scooters, motorcycles and commercial vehicles – with particular attention on the development of low consumption, environmentally friendly engines.

Transactions with related parties

Net sales, costs, payables and receivables as of 30 September 2011 involving parent companies, subsidiaries and affiliated companies relate to the sale of goods or services which are a part of normal operations of the Group.

Transactions are carried out at normal market values, depending on the characteristics of the goods and services provided.

The information on transactions with related parties, including information required by Consob in its communication of 28 July 2006, is given in note E of the Consolidated Financial Statements.

The procedure for transactions with related parties, pursuant to article 4 of Consob Regulation no. 17221 of 12 March 2010 as amended, approved by the Council on 30 September 2010, is published on the institutional site of the Issuer www.piaggiogroup.com, under *Governance*.

Relations with the Parent Company

Piaggio & C. S.p.A. is subject to the management and coordination of IMMSI S.p.A. pursuant to article 2497 et seq. of the Italian Civil Code. During the period, this management and coordination concerned the following activities:

- As regards mandatory financial disclosure, and in particular the financial statements and reports on operations of the Group, IMMSI has produced a group manual containing the accounting standards adopted and options chosen for implementation, in order to give a consistent and fair view of the Consolidated Financial Statements.

- IMMSI has defined procedures and times for preparing the budget and in general the industrial plan of Group companies, as well as final management analysis to support management control activities.

- IMMSI has also provided services for the development and management of Company assets, with a view to optimising resources within the Group, and provided property consultancy services and other administrative services.

- Lastly, IMMSI has provided consultancy services and assistance for the Company and subsidiaries concerning extraordinary financing operations, organisation, strategy and coordination, as well as services intended to optimise the financial structure of the Group.

Pursuant to article 2.6.2, section 13 of the Regulation of Stock Markets organised and managed by Borsa Italiana S.p.A., the conditions as of article 37 of Consob regulation no. 16191/2007 exist.

Other information

<u>Corporate</u>

During the period, the company structure of the Group changed following a new company, called PT Piaggio Indonesia, being established on 22 March 2011. The company will operate in Indonesia promoting sales of Group products on the Indonesian market.
In July 2011, Piaggio & C reacquired 12.5% of the share capital in Piaggio Vietnam Co. Ltd. from Simest S.p.A, and today the subsidiary is wholly owned by the Group. Activities are currently underway to formalise the bureaucratic procedure required by Vietnamese law, and will be completed in November.

Stock Option Plan

With regard to the 2007-2009 incentive plan approved by the General Meeting of Shareholders on 7 May 2007 and subsequently amended, for executives of the Company or of its Italian and/or foreign subsidiaries, in compliance with article 2359 of the Italian Civil Code, as well as for directors having powers in the aforesaid subsidiaries ("2007-2009 plan") during the year 2,000,000 option rights expired and 2,340,000 option rights were exercised.

As of 30 September 2011, 4,090,000 option rights had been assigned for a corresponding number of shares.

Detailed information on the 2007-2009 Plan is available in the documents published by the Issuer in accordance with article 84-*bis* of Consob Regulation on Issuers. These documents can be consulted on the institutional web site of the Issuer www.piaggiogroup.com under Governance.

Rights	No. of options	Average exercise price (Euro)	Market price (Euro)
Rights existing as of 31/12/2010 ° of which exercisable in 2010	8,430,000		
New rights assigned in the first nine months of 2011			
Rights exercised in the first nine months of 2011	(2,340,000)	1.216	2.454
Rights expired in the first nine months of 2011	(2,000,000)	1.843	2.454
Rights existing as of 30/09/2011 ° of which exercisable as of 30/09/2011	4,090,000		

Milan, 27 October 2011

For the Board of Directors

Chairman and Chief Executive Officer
Roberto Colaninno

Piaggio Group

Condensed Interim Financial Statements, Consolidated Financial Statements and Notes as of 30 September 2011

Consolidated Income Statement

In thousands of Euros	Notes	First nine months of 2011 Total	First nine months of 2011 of which Related parties (Section E)	First nine months of 2010 Total	First nine months of 2010 of which Related parties (Section E)
Net revenues	4	**1,200,162**	**1,560**	**1,176,301**	**758**
Cost for materials	5	717,736	32,269	682,769	33,035
Cost for services and leases and rental	6	193,988	2,966	202,726	4,122
Employee costs	7	191,933		187,712	
Amortisation/depreciation of property, plant and equipment	8	26,231		27,048	
Amortisation of intangible assets	8	41,519		37,140	
Other operating income	9	89,399	405	87,878	1,309
Other operating costs	10	15,497		18,639	32
Operating income		**102,657**		**108,145**	
Income/(loss) from equity investments	11	3,382		11	
Financial income	12	3,470		1,927	3
Borrowing Costs	12	23,075	180	21,399	104
Net exchange gains/(losses)	12	(494)		(20)	
Earnings before tax		**85,940**		**88,664**	
Taxation for the period	13	**39,618**		**41,938**	
Earnings from continuing activities		**46,322**		**46,726**	
Assets held for disposal:					
Profits or losses arising from assets held for disposal	14				
Net Income (Loss) for the period		**46,322**		**46,726**	
Attributable to:					
Shareholders of the Parent Company		**46,291**		**46,720**	
Minority Shareholders		**31**		**6**	
Earnings per share (figures in €)	15	**0.125**		**0.122**	
Diluted earnings per share (figures in €)	15	**0.124**		**0.121**	

Consolidated Statement of Comprehensive Income

In thousands of Euros	Notes	First nine months of 2011	First nine months of 2010	Change
Profit (loss) for the period (A)		**46,322**	**46,726**	**(404)**
Effective part of profits (losses) on cash flow hedges	29	(1,494)	(570)	(924)
Profit (loss) deriving from the translation of financial statements of foreign companies denominated in foreign currency		(9,804)	2,797	(12,601)
Total Other Profits (and losses) for the period (B)*		**(11,298)**	**2,227**	**(13,525)**
Total Profit (loss) for the period (A + B)		**35,024**	**48,953**	**(13,929)**

* Other Profits (and losses) take account of relative tax effects

Attributable to:			
Shareholders of the Parent Company	**35,013**	**49,492**	**(14,479)**
Minority Shareholders	**11**	**(539)**	**550**

Consolidated Statement of Financial Position

In thousands of Euros	Notes	As of 30 September 2011 Total	As of 30 September 2011 of which Related parties (Section E)	As of 31 December 2010 Total	As of 31 December 2010 of which Related parties (Section E)
ASSETS					
Non-current assets					
Intangible assets	16	648,516		652,622	
Property, plant and equipment	17	267,434		256,759	
Investment property	18				
Equity investments	19	3,394		194	
Other financial assets	20	334		334	
Long-term tax receivables	21	1,309		967	
Deferred tax assets	22	46,017		46,294	
Trade receivables	23				
Other receivables	24	14,381	444	12,655	443
Total non-current assets		**981,385**		**969,825**	
Assets held for sale	28				
Current assets					
Trade receivables	23	125,452	2,740	90,421	2,210
Other receivables	24	22,200	5,609	23,300	5,983
Short-term tax receivables	21	20,398		44,200	
Inventories	25	256,926		240,066	
Other financial assets	26	18,363		23,051	
Cash and cash equivalents	27	133,982		154,859	
Total current assets		**577,321**		**575,897**	
TOTAL ASSETS		**1,558,706**		**1,545,722**	

In thousands of Euros	Notes	As of 30 September 2011 Total	As of 30 September 2011 of which Related parties (Section E)	As of 31 December 2010 Total	As of 31 December 2010 of which Related parties (Section E)
SHAREHOLDERS' EQUITY AND LIABILITIES					
Shareholders' equity					
Share capital and reserves attributable to the shareholders of the Parent Company	29	450,673		441,277	
Share capital and reserves attributable to minority interest	29	1,248		1,613	
Total shareholders' equity		**451,921**		**442,890**	
Non-current liabilities					
Financial liabilities falling due after one year	30	318,392	2,900	371,048	2,900
Trade payables	31	545		88	
Other long-term provisions	32	13,729		16,993	
Deferred tax liabilities	33	33,595		32,338	
Retirement funds and employee benefits	34	52,447		58,636	
Tax payables	35	2,475		3,361	
Other long-term payables	36	2,857		4,202	
Total non-current liabilities		**424,040**		**486,666**	
Current liabilities					
Financial liabilities falling due within one year	30	164,085		156,800	
Trade payables	31	403,990	22,048	352,627	12,857
Tax payables	35	27,430		19,290	
Other short-term payables	36	71,915	363	69,503	342
Current portion of other long-term provisions	32	15,325		17,946	
Total current liabilities		**682,745**		**616,166**	
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES		**1,558,706**		**1,545,722**	

Consolidated Cash Flow Statement

This statement shows the factors behind changes in cash and cash equivalents, net of short-term bank overdrafts, as required by IAS 7.

		1-1 / 30-09-2011		1-1 / 30-09-2010	
In thousands of Euros	Notes	Total	of which Related parties (Section E)	Total	of which Related parties (Section E)
Operating activities					
Consolidated net income		46,291		46,720	
Minority interest		31		6	
Taxation for the period	13	39,618		41,938	
Amortisation/depreciation of property, plant and equipment	8	26,231		27,048	
Amortisation/depreciation of intangible assets	8	41,519		37,140	
Non-monetary costs for stock options		658		2,062	
Allocations for risks and retirement funds and employee benefits		16,891		22,013	
Write-downs / (Reversals)		(2,765)		1,939	
Losses / (Gains) on the disposal of property, plants and equipment		(53)		(1,917)	
Financial income	12	(3,470)		(1,927)	
Dividend income	11	(182)		(11)	
Borrowing Costs	12	18,604		17,499	
Income from public grants		(2,403)		(2,869)	
Change in working capital:					
(Increase)/Decrease in trade receivables	23	(35,031)	(530)	(38,556)	(804)
(Increase)/Decrease in other receivables	24	(626)	(1)	3,130	64
(Increase)/Decrease in inventories	25	(16,860)		(15,046)	
Increase/(Decrease) in trade payables	31	51,820	9,191	39,452	(1,099)
Increase/(Decrease) in other payables	36	1,067	21	(5,016)	(216)
Increase/(Decrease) in provisions for risks	32	(14,395)		(14,048)	
Increase/(Decrease) in retirement funds and employee benefits	34	(14,442)		(9,953)	
Other changes		14,956		(17,394)	
Cash generated from operating activities		167,459		132,210	
Interest paid		(16,595)		(14,959)	
Taxation paid		(20,815)		(26,826)	
Cash flow from operating activities (A)		130,049		90,425	
Investment activities					
Investment in property, plant and equipment	17	(43,634)		(17,230)	
Sale price, or repayment value, of property, plant and equipment		216		3,419	
Investment in intangible assets	16	(43,522)		(38,673)	
Dividends cashed		92		0	
Sale price, or repayment value, of intangible assets		35		182	
Purchase of financial assets		0		(21,207)	
Sale price of financial assets		4,688		0	
Collected interests		2,742		1,189	
Cash flow from investment activities (B)		(79,383)		(72,320)	
Financing activities					
Purchase of treasury shares	29	(3,810)		(3,344)	
Sale of treasury shares	29	2,843			
Dividends paid	29	(25,684)		(25,765)	
Loans received	30	58,561		10,131	
Outflow for repayment of loans	30	(103,022)		(62,497)	
Financing received for leases	30	227		0	
Repayment of finance leases	30	(632)		(566)	
Cash flow from funding activities (C)		(71,517)		(82,041)	
Increase / (Decrease) in cash and cash equivalents (A+B+C)		(20,851)		(63,936)	
Opening balance		154,758		198,281	
Exchange differences				2	
Closing balance		133,907		134,347	

The following table shows the balance of cash and cash equivalents as of 30 September 2011 and 30 September 2010.

Amounts in €/000	Notes	As of 30 September 2011	As of 30 September 2010	Change
Cash and cash equivalents	27	133,982	140,836	(6,854)
Current account overdrafts	30	(75)	(6,489)	6,414
Final balance		133,907	134,347	(440)

Consolidated Net Debt (Net Financial Debt)

In thousands of Euros	Notes	As of 30 September 2011	As of 31 December 2010	Change
Liquidity	27	**133,982**	**154,859**	**(20,877)**
Securities	26	18,363	23,051	(4,688)
Current financial receivables		**18,363**	**23,051**	**(4,688)**
Payables due to banks	30	(28,415)	(45,505)	17,090
Current portion of bank financing	30	(109,942)	(82,929)	(27,013)
Amounts due to factoring companies	30	(20,938)	(23,255)	2,317
Amounts due under leases	30	(885)	(791)	(94)
Current portion of payables due to other lenders	30	(3,905)	(4,320)	415
Current financial debt		**(164,085)**	**(156,800)**	**(7,285)**
Net current financial debt		**(11,740)**	**21,110**	**(32,850)**
Payables due to banks and financing institutions	30	(113,764)	(214,785)	101,021
Debenture loan	30	(191,503)	(139,007)	(52,496)
Amounts due under leases	30	(6,972)	(7,471)	499
Amounts due to other lenders	30	(6,153)	(9,785)	3,632
Non-current financial debt		**(318,392)**	**(371,048)**	**52,656**
NET FINANCIAL DEBT		**(330,132)**	**(349,938)**	**19,806**

* Pursuant to Consob Communication of 28 July 2006 and in compliance with the recommendation of the CESR of 10 February 2005 "Recommendation for the consistent implementation of the European Commission's Regulation on Prospectuses".

This table reconciles the movement in the flow of the consolidated net debt with cash and cash equivalent movements as shown in the consolidated cash flow statement.

In thousands of Euros	
Increase/decrease in cash and cash equivalents from the consolidated cash flow statement	**(20,851)**
Outflow for repayment of loans	103,022
Repayment of finance leases	632
Loans received	(58,561)
Amortised cost on medium-/long-term financing	(1,242)
Loans on leases received	(227)
Repayment of loans provided	0
Purchase of financial assets	0
Sale of financial assets	(4,688)
Exchange differences	1,721
Change in consolidated net debt	**19,806**

Changes in Consolidated Shareholders' Equity

Movements from 1 January 2011 / 30 September 2011

In thousands of Euros	Notes	Share capital	Share premium reserve	Legal reserve	Reserve for measurement of financial instruments	IAS transition reserve	Group consolidation reserve	Group conversion reserve	Stock option reserve	Performance reserve	***Consolidated Group shareholders' equity***	***Minority interest capital and reserves***	**TOTAL SHAREHOLDERS' EQUITY**
As of 1 January 2011		203,348	3,493	11,299	(227)	(5,859)	993	(1,850)	11,929	218,151	**441,277**	**1,613**	**442,890**
Charges for the period for stock option plans	29								658		**658**		**658**
Allocation of profits	29			942						(942)	**0**		**0**
Distribution of dividends	29									(25,684)	**(25,684)**		**(25,684)**
Purchase of treasury shares	29	(938)								(2,872)	**(3,810)**		**(3,810)**
Sale of treasury shares	29	1,242								1,601	**2,843**		**2,843**
Reacquisiton of the Simest equity investment	29									376	**376**	**(376)**	**0**
Total overall profit (loss)	29				(1,494)			(9,784)		46,291	**35,013**	**11**	**35,024**
As of 30 September 2011		203,652	3,493	12,241	(1,721)	(5,859)	993	(11,634)	12,587	236,921	**450,673**	**1,248**	**451,921**

Movements from 1 January 2010 / 30 September 2010

In thousands of Euros	Notes	Share capital	Share premium reserve	Legal reserve	Reserve for measurement of financial instruments	IAS transition reserve	Group consolidation reserve	Group conversion reserve	Stock option reserve	Performance reserve	***Consolidated Group shareholders' equity***	***Minority interest capital and reserves***	**TOTAL SHAREHOLDERS' EQUITY**
As of 1 January 2010		191,616	3,493	8,996	127	(5,859)	993	(5,468)	9,279	218,484	**421,661**	**2,141**	**423,802**
Charges for the period for stock option plans	29								2,062		**2,062**		**2,062**
Allocation of profits	29			2,303						(2,303)	**0**		**0**
Distribution of dividends	29									(25,765)	**(25,765)**		**(25,765)**
Cancellation of treasury shares	29	12,608								(12,608)	**0**		**0**
Purchase of treasury shares	29	(876)								(2,468)	**(3,344)**		**(3,344)**
Total overall profit (loss)					(570)			3,342		46,720	**49,492**	**(539)**	**48,953**
As of 30 September 2010		203,348	3,493	11,299	(443)	(5,859)	993	(2,126)	11,341	222,060	**444,106**	**1,602**	**445,708**

Notes to the Consolidated Financial Statements as of 30 September 2011

A) GENERAL ASPECTS

Piaggio & C. S.p.A. (the Company) is a joint-stock company established in Italy at the Register of Companies of Pisa. The main operations of the company and its subsidiaries (the Group) are described in the Report on Operations.
The Condensed Interim Financial Statements are expressed in Euros (€) since that is the currency in which most of the Group's transactions take place. Foreign assets are booked in accordance with currently effective international accounting standards.

1. Scope of consolidation

The scope of consolidation changed compared to the Consolidated Financial Statements as of 31 December 2010 and 30 September 2010 due to the establishment of a new company in Indonesia on 22 March 2011. As the change is of a limited extent, comparability with data from previous periods has not been affected.

2. Compliance with INTERNATIONAL ACCOUNTING STANDARDS

These Condensed Interim Financial Statements have been drafted in compliance with the International Accounting Standards (IAS/IFRS) in force at that date, issued by the International Accounting Standards Board and approved by the European Commission, as well as in compliance with the provisions established in Article 9 of Legislative Decree no. 38/2005 (Consob Resolution no. 15519 dated 27 July 2006 containing the "Provisions for the presentation of financial statements", Consob Resolution no. 15520 dated 27 July 2006 containing the "Changes and additions to the Regulation on Issuers adopted by Resolution no. 11971/99", Consob communication no. 6064293 dated 28 July 2006 containing the "Corporate reporting required in accordance with Article 114, paragraph 5 of Legislative Decree no. 58/98"). The interpretations of the International Financial Reporting Interpretations Committee ("IFRIC"), previously called the Standing Interpretations Committee ("SIC"), were also taken into account.
During the drafting of these Condensed Interim Financial statements, prepared in compliance with IAS 34 - *Interim Financial Reporting,* the same accounting standards adopted in the drafting of the Consolidated Financial Statements as of 31 December 2010 were applied, with the exception of items in section 2.1, "Accounting standards, amendments and interpretations applied as from 1 January 2011".

The preparation of the interim financial statements requires management to make estimates and assumptions which have an impact on the values of revenues, costs, consolidated balance sheet assets and liabilities and on the information regarding contingent assets and liabilities at the date of the interim financial statements. If these management estimates and assumptions should, in future, differ from the actual situation, they will be changed as appropriate in the period in which the circumstances change.

It should also be noted that some assessment processes, in particular more complex ones such as establishing any impairment of fixed assets, are generally undertaken in full only when preparing the annual financial statements, when all the potentially necessary information is available, except in cases where there are indications of impairment which require an immediate assessment of any impairment loss.

The Group's activities, especially those regarding the two-wheeler segment, are subject to significant seasonal changes in sales during the year.

Income tax is recognised on the basis of the best estimate of the average weighted tax rate for the entire financial period.

2.1. Accounting standards, amendments and interpretations applied as from 1 January 2011

The following accounting standards, amendments and interpretations have been applied for the first time by the Group as from 1 January 2011.

- IFRS 3 - *Business combinations*: the amendment clarifies that components of non-controlling interests do not entitle holders to receive a proportional share of net assets of the subsidiary, which must be valued at fair value or as required by applicable international standards. Moreover, the Board further analysed the issue of share-based payments which are replaced in business combinations, adding specific guidelines clarifying accounting treatment.
- IFRS 7 – *Financial instruments*: *disclosures:* the change refers to the interaction between additional qualitative and quantitative information required by the standard on the nature and extent of risks concerning financial instruments. This should help readers of financial statements to associate presented information and obtain a general description of the nature and extent of risks concerning financial instruments. The requirement to disclose financing activities which have expired but not been renegotiated or impaired and to disclose the fair value of collaterals has been eliminated.
- IAS 1 – *Presentation of Financial Statements*: the amendment requires the reconciliation of changes in all items of equity to be presented in the notes and the financial statements.
- IAS 34 – *Interim financial reporting*: guidelines have been added on additional information to be included in Interim Financial Statements.
- IAS 24 – *Related party disclosures* – which simplifies the type of information required in the case of transactions with related parties controlled by the State, and clarifies the definition of related parties.

2.2 Amendments and interpretations effective as from 1 January 2011 and not relevant for the Group

The following amendments and interpretations, applicable as from 1 January 2011, regulate specific cases and case histories which are not present within the Group at the date of these Condensed Interim Financial Statements:

- a minor amendment to IFRIC 14 – *The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction* – which allows companies to prepay minimum funding contributions and recognise them as an asset.

- IFRIC 19 – *Extinguishing Financial Liabilities with Equity Instruments* – which provides guidelines on the recognition of the extinction of a financial liability through the issue of an equity instrument. The interpretation establishes that if a business renegotiates extinguishing conditions of a financial liability and the creditor accepts extinguishing through the issue of the company's shares, the shares issued by the company will become a part of the price paid for extinguishing the financial liability and shall be valued at fair value; the difference between the book value of the extinguished financial liability and opening value of equity instruments shall be recorded in the consolidated income statement of the period.
- IAS 32 – *Financial instruments*: Presentation - Classification of rights issues, to regulate the accounting of rights issues (rights, options or warrants) in a currency other than the operating currency of the issuer. These rights were previously accounted for as liabilities from derivative financial instruments. The amendment requires these rights, in certain conditions, to be classified as Shareholders' equity regardless of the currency in which the exercise price is denominated.

2.3 Accounting standards, amendments and interpretations which are not yet applicable and adopted in advance by the Group

On 12 November 2009 the IASB published IFRS 9 – *Financial Instruments* - on classifying and measuring financial assets as from 1 January 2013. This is the first step in a project which will entirely replace IAS 39 in stages. The new standard uses a single approach based on procedures for financial instrument management and on contract cash flows of financial assets to determine valuation criteria replacing different regulations in IAS 39. The new standard will also have a single method to determine impairment losses from financial assets.

On 7 October 2010 IASB published some amendments to IFRS 7 – *Financial instruments: Disclosures,* applicable for accounting periods commencing on or after 1 July 2011. The purpose is to improve understanding of transfer transactions of financial assets, including understanding the possible effects of any risks that may remain with the entity that transferred the assets. The amendments also require additional disclosures if a disproportionate amount of transfer transactions are undertaken around the end of a reporting period.

On 20 December 2010 the IASB issued a minor amendment to IAS 12 – *Income Taxes* which requires businesses to measure deferred tax assets and liabilities arising from an asset based on the manner in which the carrying amount of the asset will be recovered. Consequently SIC 21 *Income taxes – Recovery of Revalued Non-Depreciable Assets* – will no longer be applicable. The amendment will be applicable as from 1 January 2012.

On 12 May 2011 the IASB issued standard IFRS 10 - *Consolidated* Financial Statements which will replace SIC 12 *Consolidation - Special purpose entities* and parts of IAS 27 - *Consolidated and Separate Financial Statements* what will be renamed *Separate financial statements* and will regulate the accounting treatment of equity investments in separate financial statements. The new standard deviates from existing standards by identifying the concept of control as the determinant factor for the purposes of consolidation of a company in the consolidated financial statements of the parent company. It also provides a guide for determining the existence of control where it is difficult to establish. The standard is applicable in a retrospective manner as of 1 January 2013.

On 12 May 2011 the IASB issued the standard IFRS 11 – *Joint* arrangements which will replace IAS 31 – *Interests in Joint Ventures* and SIC 13 – *Jointly controlled entities - Non-monetary contributions by venturer*. The new standard provides methods for identifying joint arrangements based on the rights and obligations under such arrangements rather than their actual legal form and establishes the equity method as the only accounting treatment for jointly controlled entities in consolidated financial statements. The standard is applicable in a retrospective manner as of 1 January 2013. After the issue the standard *IAS 28 – Investments in associates* was amended to include jointly controlled entities within its field of application, as of the date the standard became effective.

On 12 May 2011 the IASB issued standard IFRS 12 – *Disclosure on interests in other entities* which is a new and complete standard on disclosures to provide on all types of investments including in subsidiaries, joint arrangements, associates, special purpose entities and unconsolidated structured entities. The standard is applicable in a retrospective manner as of 1 January 2013.

On 12 May 2011 the IASB issued the standard *IFRS 13 – Fair value measurement* which explains how fair value is to be determined for financial statements and applied to all the standards which require it or allow fair value measurement of the disclosure of information based on fair value. The standard shall be applicable as of 1 January 2013.

On 16 June 2011 IASB issued an amendment to *IAS 1 – Presentation of financial statements* to require entities to group all items presented in "Other comprehensive income" based on whether they are potentially reclassifiable to profit or loss. The amendment is applicable to financial years started after or on 1 July 2012.

On 16 June 2011 the IASB issued an amendment to *IAS 19 – Employee benefits* which eliminates the option of deferring recognition of actuarial gains and losses with the corridor approach, requiring disclosure of the provision deficit or surplus in the statement of financial position, and recognition of cost items linked to employment and net borrowing costs in profit and loss, and recognition of actuarial gains and losses resulting from remeasurement of assets and liabilities in "Other comprehensive income". In addition, the performance of an asset included in net borrowing costs must be calculated based on the discount rate of the liability and no longer on the expected return of the assets. Lastly, the amendment introduces enhanced disclosures to provide in the notes. The amendment is applicable in retrospective manner from the financial year starting after or on 1 January 2013.

OTHER INFORMATION

A specific paragraph in this document provides information on any significant events occurring after the end of the first nine months of the year and on the foreseeable operating outlook.

The following exchange rates were used to translate the financial statements of companies included in the scope of consolidation into euros:

Currency	*Spot exchange rate 30 September 2011*	*Average exchange rate 1-1/30-9-2011*	*Spot exchange rate 31 December 2010*	*Average exchange rate 1-1/30-9-2010*
US Dollar	1.3503	1.40627	1.33620	1.31597
Pounds Sterling	0.86665	0.87123	0.86075	0.85770
Indian Rupee	66.119	63.64566	59.75800	60.52678
Singapore Dollars	1.7589	1.75389	1.71360	1.82049
Chinese Renminbi	8.6207	9.13892	8.82200	8.95810
Croatian Kuna	7.4995	7.41887	7.38300	7.26254
Japanese Yen	103.79	113.29159	108.65000	117.88823
Vietnamese Dong	28,854.51	29,463.77123	26,050.10000	25,000.75448
Canadian Dollars	1.4105	1.37465	1.33220	1.36301
Indonesian Rupiah	12,254.00	12,239.68992		

B) SEGMENT REPORTING

3. Operating segment reporting

The information by operating segments below reflects the internal reports used by management to take strategic decisions and the organisational structure adopted by the Piaggio Group since 2008 to meet the need to focus the Group's resources on “functional areas” and “geographical areas”.

The “Two-Wheeler” and “Commercial Vehicles” divisions are the two functional areas of the Group. They have been identified considering the types of products sold. The results of these functional areas are considered by management in order to assess attained performances.
The business figures and margins are in line with those used in internal reporting.

The functional areas - within the reports provided to management - are further broken down by geographical segment. In particular for the "Two-Wheeler" segment, figures are presented with reference to “Western Countries”, and “Asia Pacific”. With regards to "Commercial Vehicles" the identified geographical segments are “Europe” and “India”.

Income statement by operating segments

		Two-wheeler			Commercial Vehicles			TOTAL
		Western Countries	Asia Pacific	**Total**	Europe	India	**Total**	
Sales volumes (unit/000)	1-1 / 30-9-11	264.9	67.8	**332.8**	10.2	169.2	**179.4**	**512.2**
	1-1 / 30-9-10	283.4	40.9	**324.3**	10.4	159.1	**169.4**	**493.7**
	Change	(18.5)	27.0	**8.5**	(0.1)	10.1	**10.0**	**18.5**
	Change %	-6.5%	66.0%	**2.6%**	-1.1%	6.4%	**5.9%**	**3.7%**
Net turnover (millions of €)	1-1 / 30-9-11	702.5	121.7	**824.2**	74.7	301.2	**375.9**	**1,200.2**
	1-1 / 30-9-10	719.1	93.0	**812.1**	82.2	282.0	**364.2**	**1,176.3**
	Change	(16.6)	28.7	**12.1**	(7.4)	19.2	**11.8**	**23.9**
	Change %	-2.3%	30.9%	**1.5%**	-9.0%	6.8%	**3.2%**	**2.0%**
Gross margin (millions of €)	1-1 / 30-9-11	228.3	47.0	**275.3**	16.5	75.8	**92.3**	**367.6**
	1-1 / 30-9-10	244.5	35.7	**280.2**	20.4	79.7	**100.1**	**380.3**
	Change	(16.1)	11.3	**(4.9)**	(3.9)	(3.9)	**(7.8)**	**(12.7)**
	Change %	-6.6%	31.6%	**-1.7%**	-19.1%	-4.9%	**-7.8%**	**-3.3%**
EBITDA (millions of €)	1-1 / 30-9-11							**170.4**
	1-1 / 30-9-10							**172.3**
	Change							**(1.9)**
	Change %							**-1.1%**
EBIT (millions of €)	1-1 / 30-9-11							**102.7**
	1-1 / 30-9-10							**108.1**
	Change							**(5.5)**
	Change %							**-5.1%**
Net income (millions of €)	1-1 / 30-9-11							**46.3**
	1-1 / 30-9-10							**46.7**
	Change							**(0.4)**
	Change %							**-0.9%**

C) INFORMATION ON THE CONSOLIDATED INCOME STATEMENT

4. Net revenues — €/000 1,200,162

Revenues are shown net of premiums recognised to customers (dealers).
This item does not include transport costs, which are recharged to customers (€/000 21,165) and invoiced advertising cost recoveries (€/000 6,871), which are posted under other operating income.
The revenues for disposals of Group core business assets essentially refer to the marketing of vehicles and spare parts on European and non-European markets.

Revenues by business segment
The breakdown of revenues by business segment is shown in the following table:

In thousands of Euros	First nine months of 2011		First nine months of 2010		Changes	
	Value	%	Value	%	Value	%
Two-wheeler	824,219	68.68	812,140	69.04	12,079	1.49
Commercial Vehicles	375,943	31.32	364,161	30.96	11,782	3.24
Total	**1,200,162**	**100.00**	**1,176,301**	**100.00**	**23,861**	**2.03**

Revenues by geographical segment
The breakdown of revenues by geographical segment is shown in the following table:

In thousands of Euros	First nine months of 2011		First nine months of 2010		Changes	
	Value	%	Value	%	Value	%
EMEA	745,860	62.15	782,177	66.49	(36,317)	-4.64
Americas	31,378	2.61	19,128	1.63	12,250	64.04
India	301,199	25.10	282,005	23.97	19,194	6.81
Asia Pacific	121,725	10.14	92,991	7.91	28,734	30.90
Total	**1,200,162**	**100.00**	**1,176,301**	**100.00**	**23,861**	**2.03**

In the first nine months of 2011, net sales revenues increased slightly compared to figures for the same period of the previous year. The increases recorded on the Asian, Indian and American markets offset the downturn on the European market.

5. Costs for materials — €/000 717,736

This item totalled €/000 717,736, compared to €/000 682,769 for the first nine months of 2010.
The percentage of costs accounting for net revenues went up from 58.0% in the first nine months of 2010 to 59.8% in the current period, due to the greater impact of total production on commercial vehicles, particularly those for the Indian market, where the percentage accounting for turnover was higher than the Group average, considering the lower impact of manpower
This item includes €/000 32,269 for costs relative to purchases of scooters from the Chinese subsidiary Zongshen Piaggio Foshan, which are sold on European and Asian markets.

6. Costs for services and lease and rental costs **€/000 193,988**

In the first nine months of 2011, this item totalled €/000 193,988, registering a decrease of €/000 8,738 compared to figures as of 30 September 2010, demonstrating management's strong commitment to keeping costs down.

7. Employee costs **€/000 191,933**

Employee costs increased in absolute terms by €/000 4,221 compared to figures for the first nine months of the previous year (+ 2.2%). The increase refers to higher numbers of average staff, as well as costs relating to mobility plans for the Pontedera, Noale and Martorelles production sites. It should be noted that employee costs include €/000 658 relating to stock option costs which were recorded in accordance with international financial accounting standards.

Below is a breakdown of the headcount by actual number and average number:

	Average number		
Level	*First nine months of 2011*	*First nine months of 2010*	*Change*
Senior Management	101	110	(9)
Middle Management	500	458	42
White collars	2,093	2,087	6
Manual labour	5,038	4,960	78
Total	**7,732**	**7,615**	**117**

	Number as of		
Level	*30 September 2011*	*31 December 2010*	*Change*
Senior Management	99	107	(8)
Middle Management	517	487	30
White collars	2,128	2,076	52
Manual labour	5,177	4,859	318
Total	**7,921**	**7,529**	**392**

The increase in employee numbers is mainly attributable to the Indian and Vietnamese subsidiaries.
Average employee numbers were affected by seasonal workers in the summer (on fixed-term employment contracts).
In fact the Group uses fixed-term employment contracts to handle typical peaks in demand in the summer months.

8. Amortisation/depreciation and impairment costs **€/000 67,750**

As from 1 January 2004 goodwill is not amortised but tested annually for impairment.
The *impairment test* carried out as of 31 December 2010 confirmed the full recoverability of the amounts

recorded in the financial statements.
Amortisation/depreciation under the item "Concessions, licences, trademarks and similar rights" includes €/000 4,490 of amortisation for the Aprilia brand and €/000 2,285 for the Guzzi brand.

9. Other operating income **€/000 89,399**

Overall, other operating income increased by €/000 1,521 compared to figures for the first nine months of 2010.
The increase is mainly due to some reimbursements received as payment for costs incurred in relation to an event concerning quality.
The item includes some recovered expenses, and mainly costs for transport and commercial costs charged to customers, of which expenses are classified under "services".

10. Other operating costs **€/000 15,497**

Overall, other operating costs decreased by €/000 3,142. This change is mainly due to less impairment and fewer allocations for risks compared to the previous year.

11. Net income from equity investments **€/000 3,382**

This item mainly refers to the equity evaluation of the investment in the Zongshen Piaggio Foshan joint venture.

12. Net financial income/(borrowing costs) **€/000 (20,099)**

The balance of financial income (borrowing) for the first nine months of 2011 was negative by €/000 20,099, registering an increase compared to the negative value of €/000 19,492 recorded in the same period of the previous year. This decrease is related to an increase in costs of Euribor index-linked loans and a negative effect from currency management.

13. Taxation **€/000 39,618**

Income tax for the first nine months of 2011, calculated in accordance with IAS 34, is estimated at €/000 39,618, equivalent to 46.1% of earnings before tax, and is equal to the best estimate of the average weighted rate expected for the entire financial period.

14. Gain/(loss) from assets held for disposal or sale **€/000 0**

At the end of the reporting period, there were no gains or losses from assets held for disposal or sale.

15. Earnings per share

Earnings per share are calculated as follows:

		First nine months of 2011	*First nine months of 2010*
Net income	€/000	46,322	46,726
Earnings attributable to ordinary shares	€/000	46,322	46,726
Average number of ordinary shares in circulation at		371,793,901	383,251,278
Earnings per ordinary share	€	0.125	0.122
Adjusted average number of ordinary shares		374,496,712	385,495,806
Diluted earnings per ordinary share	€	0.124	0.121

The potential effects deriving from stock option plans were considered when calculating diluted earnings per share.

D) INFORMATION ON THE CONSOLIDATED STATEMENT OF FINANCIAL POSITION - ASSETS

16. Intangible assets €/000 648,516

The table below shows the breakdown of intangible assets as of 30 September 2011 and 31 December 2010, as well as movements during the period.

In thousands of Euros	*Development costs*	*Patent rights*	*Concessions, licences and trademarks*	*Goodwill*	*Other*	*Total*
Historical cost	161,457	174,605	148,296	557,322	3,640	1,045,320
Provisions for write-down	(36)	0	0	0	0	(36)
Accumulated depreciation	(73,767)	(139,192)	(66,922)	(110,382)	(2,399)	(392,662)
Assets as of 31/12/2010	**87,654**	**35,413**	**81,374**	**446,940**	**1,241**	**652,622**
Investments	36,542	5,801			1,179	43,522
Depreciation	(21,768)	(12,316)	(6,779)		(656)	(41,519)
Disposals					(35)	(35)
Write-downs						0
Exchange differences	(4,379)	(192)			(128)	(4,699)
Other movements	(1,442)	61			6	(1,375)
Total changes	**8,953**	**(6,646)**	**(6,779)**	**0**	**366**	**(4,106)**
Historical cost	147,830	180,131	148,296	557,322	4,686	1,038,265
Provisions for write-down	0	0	0	0	0	0
Accumulated depreciation	(51,223)	(151,364)	(73,701)	(110,382)	(3,079)	(389,749)
Assets as of 30/09/2011	**96,607**	**28,767**	**74,595**	**446,940**	**1,607**	**648,516**

Increases mainly refer to the capitalisation of development costs for new products and new engines, as well as the purchase of software.

17. Property, plant and equipment €/000 267,434

The table below details the breakdown of tangible fixed assets as of 30 September 2011 and as of 31 December 2010, as well as the changes for the period.

In thousands of Euros	*Land*	*Buildings*	*Plants and machinery*	*Equipment*	*Other assets*	*Total*
Historical cost	31,844	132,925	343,666	470,297	44,081	1,022,813
Provisions for write-down				(1,338)	(21)	(1,359)
Accumulated depreciation		(43,437)	(259,022)	(426,376)	(35,860)	(764,695)
Assets as of 31/12/2010	**31,844**	**89,488**	**84,644**	**42,583**	**8,200**	**256,759**
Investments		14,282	20,585	7,461	1,306	43,634
Depreciation		(3,059)	(10,499)	(11,317)	(1,356)	(26,231)
Disposals			(2)	(43)	(118)	(163)
Write-downs						0
Exchange differences		(1,814)	(5,222)	3	(359)	(7,392)
Other movements	43	(36)	1,510	17	(707)	827
Total changes	**43**	**9,373**	**6,372**	**(3,879)**	**(1,234)**	**10,675**
Historical cost	31,887	144,920	358,544	477,263	43,814	1,056,428
Provisions for write-down	0	0	0	(1,338)	0	(1,338)
Accumulated depreciation	0	(46,059)	(267,528)	(437,221)	(36,848)	(787,656)
Assets as of 30/09/2011	**31,887**	**98,861**	**91,016**	**38,704**	**6,966**	**267,434**

The increases mainly refer to moulds for new vehicles launched during the period, as well as to expansion of the production sites in India and Vietnam.

Guarantees

As of 30 September 2011, the Group had land and buildings encumbered by mortgage liens or privileges in favour of banks to secure loans obtained in previous years.

18. Investment Property €/000 0

As of 30 September 2011 no investment property was held.

19. Investments €/000 3,394

The Investments heading comprises:

In thousands of Euros	*As of 30 September 2011*	*As of 31 December 2010*	*Change*
Investments in subsidiaries			0
Investments in joint ventures	3,200		3,200
Investments in affiliated companies	194	194	0
Total	**3,394**	**194**	**3,200**

The increase recorded in the period refers to the valuation of the Group's equity investment in the Zongshen Piaggio Foshan joint venture.

As concerns subsidiaries, the only change taking place during the year, to be reported, is the establishment of a new company "Pt Piaggio Indonesia" in Indonesia, on 22 March 2011.

20. Other non-current financial assets €/000 334

In thousands of Euros	*As of 30 September 2011*	*As of 31 December 2010*	*Change*
Financial receivables due from affiliated companies			
Financial receivables due from third parties	169	169	0
Investments in other companies	165	165	0
Total	**334**	**334**	**0**

Financial receivables from third parties are related to the liquidation of the company Motoride.

The item equity investments in other companies did not change compared to figures of the previous year.

21. Current and non-current tax receivables **€/000 21,707**

Receivables due from tax authorities consist of:

In thousands of Euros	*As of 30 September* 2011	*As of 31 December 2010*	*Change*
VAT receivables	17,386	40,255	(22,869)
Tax receivables in the form of reimbursement	1,780	1,942	(162)
Other receivables due from the public authorities	2,541	2,970	(429)
Total tax receivables	**21,707**	**45,167**	**(23,460)**

Non-current tax receivables amounted to €/000 1,309 compared to €/000 967 as of 31 December 2010, while current receivables amounted to €/000 20,398 compared to €/000 44,200 as of 31 December 2010, mainly due to the decrease in VAT receivables of the Parent Company and Indian subsidiary.

22. Deferred tax assets **€/000 46,017**

Deferred tax assets totalled €/000 46,017, down on the figure of €/000 46,294 as of 31 December 2010. The item "deferred tax assets" primarily includes deferred tax assets, largely referring to the cancellation of unrealised intercompany capital gains with third parties, deferred tax assets on the tax losses of the Parent Company and Nacional Motor S.A. as well as prepaid taxes on temporary differences of the Parent. As part of measurements to define deferred tax assets, the Group mainly considered the following:

1. tax regulations of countries where it operates, the impact of regulations in terms of temporary differences and any tax benefits arising from the use of previous tax losses, considering payment dates;
2. the business results expected for each company, in the mid term, and the economic and tax effects arising from implementation of the organisational structure.

In view of these considerations, and with a prudential approach, it was decided to not wholly recognise the tax benefits arising from losses that can be carried over and from temporary differences.

23. Current and non-current trade receivables **€/000 125,452**

As of 30 September 2011 current trade receivables amounted to €/000 125,452 compared to €/000 90,421 as of 31 December 2010.
No non-current trade receivables were recorded for either period.

Their breakdown was as follows:

In thousands of Euros	*As of 30 September* 2011	*As of 31 December 2010*	*Change*
Trade receivables	122,712	88,211	34,501
Receivables due from Group companies valued at equity	2,668	2,198	470
Receivables due from the Parent Company			
Receivables due from affiliated companies	72	12	60
Total	**125,452**	**90,421**	**35,031**

Receivables due from Group companies valued at equity comprise amounts due from Zongshen Piaggio Foshan Motorcycles.

Receivables due from affiliated companies include amounts due from the Fondazione Piaggio, Rodriquez Cantieri Navali and Immsi Audit.

The item "Trade receivables" comprises receivables referring to normal sale transactions, recorded net of provisions for risks of €/000 25,931.

The Group sells a large part of its trade receivables with and without recourse. The Piaggio Group has signed contracts with some of the most important Italian and foreign factoring companies as a move to optimise the monitoring and the management of its trade receivables, besides offering its customers an instrument for funding their own inventories. As of 30 September 2011, trade receivables still due sold without recourse totalled €/000 155,109, of which the Group received payment prior to the natural maturity of the receivables for €/000 61,599. As of 30 September 2011, receivables sold with recourse by factoring companies and banks amounted to €/000 20,938, with a counter entry under current liabilities.

24. Other current and non-current receivables — <u>**€/000 36,581**</u>

Other receivables included in non-current assets totalled €/000 14,381 against €/000 12,655 as of 31 December 2010, whereas other receivables included in current assets totalled €/000 22,200 compared to €/000 23,300 as of 31 December 2010. They consist of:

In thousands of Euros	*As of 30 September* 2011	*As of 31 December 2010*	*Change*
<u>Other non-current receivables:</u>			
Due from Group companies valued at equity	138	138	0
Due from associated companies	306	305	1
Prepaid expenses	12,161	10,261	1,900
Advance payments to suppliers		63	(63)
Advances to employees	107	134	(27)
Security deposits	211	510	(299)
Due from others	1,458	1,244	214
Total non-current portion	**14,381**	**12,655**	**1,726**

Receivables due from Group companies valued at equity comprise amounts due from AWS do Brasil.

Receivables due from affiliated companies regard amounts due from the Fondazione Piaggio.

In thousands of Euros	*As of 30 September* 2011	*As of 31 December* *2010*	*Change*
Other current receivables:			
Receivables due from the Parent Company	5,570	5,795	(225)
Receivables due from Group companies valued at equity	10	134	(124)
Receivables due from affiliated companies	29	54	(25)
Accrued income	3,264	365	2,899
Prepaid expenses	1,658	1,898	(240)
Advance payments to suppliers	485	1,569	(1,084)
Advances to employees	686	968	(282)
Security deposits	251	188	63
Receivables due from others	10,247	12,329	(2,082)
Total current portion	**22,200**	**23,300**	**(1,100)**

Receivables due from the Parent Company regard the assignment of tax receivables that took place within the group consolidated tax procedure.

Receivables due from Group companies valued at equity comprise amounts due from Zongshen Piaggio Foshan.

Receivables due from affiliated companies are amounts due from the Fondazione Piaggio and Immsi Audit.

25. Inventories **€/000 256,926**

This item comprises:

In thousands of Euros	*As of 30 September* 2011	*As of 31 December 2010*	*Change*
Raw materials and consumables	129,465	97,315	32,150
Provisions for write-downs	(12,673)	(12,705)	32
Net value	*116,792*	*84,610*	32,182
Work in progress and semifinished products	15,707	24,834	(9,127)
Provisions for write-downs	(852)	(852)	0
Net value	*14,855*	*23,982*	(9,127)
Finished products and goods	150,585	156,644	(6,059)
Provisions for write-downs	(25,890)	(25,170)	(720)
Net value	*124,695*	*131,474*	(6,779)
Advances	584		584
Total	**256,926**	**240,066**	**16,860**

26. Other current financial assets **€/000 18,363**

This item comprises:

In thousands of Euros	*As of 30 September* 2011	*As of 31 December 2010*	*Change*
Investments in securities	18,363	23,051	(4,688)
Total	**18,363**	**23,051**	**(4,688)**

The item securities refers to €/000 3,422 for Italian government securities purchased by Piaggio & C. S.p.A. and available for sale and €/000 14,941 for portions of a liquidity fund acquired by the subsidiary Piaggio Vehicles Private Ltd.

27. Cash and cash equivalents **€/000 133,982**

The item, which mainly includes short-term and on demand bank deposits, is broken down as follows:

In thousands of Euros	*As of 30 September* 2011	*As of 31 December 2010*	*Change*
Bank and post office deposits	133,439	129,475	3,964
Cash and assets in hand	85	384	(299)
Securities	458	25,000	(24,542)
Total	**133,982**	**154,859**	**(20,877)**

The item Securities as of 31 December 2010 refers to a swap with securities of an Italian bank, undertaken by the Parent Company to effectively use temporary liquid funds.

28. Assets held for sale **€/000 0**

As of 30 September 2011, there were no assets held for sale.

INFORMATION ON THE CONSOLIDATED STATEMENT OF FINANCIAL POSITION - LIABILITIES

29. Share capital and reserves €/000 451,921

Share capital €/000 203,652

During the period, share capital changed as a result of the acquisition of 1,694,868 treasury shares and disposal of 2,340,000 treasury shares in order for stock option plan beneficiaries to exercise their stock options. Broken down as follows:

In thousands of Euros	
Subscribed and paid up capital	205,941
Treasury portfolio shares as of 31/12/2010	(2,593)
Acquisition of treasury shares in the period	(938)
Disposal of treasury shares in the period	1,242
Share Capital as of 30 September 2011	203,652

As of 30 September 2011, the Parent Company held 4,237,579 treasury shares, equal to 1.14% of the share capital.
In accordance with international accounting standards, the acquisitions were recognised as a decrease of shareholders' equity.

Declarer	Direct shareholder	% of ordinary share capital	% of shares with voting rights
Omniaholding S.p.A.	IMMSI S.p.A.	53.048	53.048
	Omniaholding S.p.A.	0.027	0.027
	Total	**53.075**	**53.075**
Diego della Valle	Diego della Valle & C. S.a.p.a.	5.336	5.336
	Total	**5.336**	**5.336**
Financiere de l'Echiquier	Financiere de l'Echiquier	4.949	4.949
	Total	**4.949**	**4.949**
Fidelity International Limited	Fidelity International Limited	2.040	2.040
	Total	**2.040**	**2.040**

Share premium reserve €/000 3,493

The share premium reserve as of 30 September 2011 was unchanged and equal to €/000 3,493.

Legal reserve €/000 12,241

The legal reserve increased by €/000 942 as a result of the allocation of earnings for the last period.

Other provisions €/000 (5,634)

This item consists of:

In thousands of Euros	*As of 30 September 2011*	*As of 31 December 2010*	*Change*
Conversion reserve	(11,634)	(1,850)	(9,784)
Stock option reserve	12,587	11,929	658
Financial instruments' fair value reserve	(1,721)	(227)	(1,494)
IFRS transition reserve	(5,859)	(5,859)	0
Total other provisions	*(6,627)*	*3,993*	*(10,620)*
Consolidation reserve	993	993	0
Total	(5,634)	4,986	(10,620)

The financial instruments fair value reserve equal to €/000 -1,721 concerned the effect of recognising the cash flow hedge of currency futures based respectively on purchase flows and turnovers estimated in the budget, described in more detail in the note on financial instruments.

The consolidation reserve was generated after the acquisition - in the month of January 2003 - of the shareholding in Daihatsu Motor Co. Ltd in P&D S.p.A., equal to 49% of the share capital, by Piaggio & C. S.p.A.

Distributed dividends €/000 25,684

In May 2011, dividends totalling €/000 25,684 were paid. In May 2010, dividends totalling €/000 25,765 were paid.

Performance reserve €/000 236,921

Non-controlling interests capital and reserves €/000 1,248

The end of period amount refers to minority interest in Piaggio Hrvatska Doo.
In July, Piaggio & C reacquired 12.5% of the share capital in Piaggio Vietnam from Simest. Following this operation, Piaggio Vietnam is wholly owned by the Group. Activities are currently underway to formalise the bureaucratic procedure required by Vietnamese law, and will be completed in November.

Other net income (losses) €/000 (1,494)

The value of Other net income (losses) consists of:

In thousands of Euros	*First nine months of 2011*	*First nine months of 2010*	*Change*
The effective part of net income (losses) on cash flow hedging instruments generated in the period	(1,891)	(488)	(1,403)
The effective part of net income (losses) on cash flow hedging instruments re-classified in the consolidated income statement	62	(82)	144
Total profits (losses) on cash flow hedge instruments	**(1,829)**	**(570)**	**(1,259)**
Profits (losses) generated in the period for the fair value adjustment of assets available for sale	(62)		(62)
Profits (losses) reclassified in the income statement for the fair value adjustment of assets available for sale	397		397
Total profits (losses) for the fair value adjustment of assets available for sale	**335**	**0**	**335**
Total	**(1,494)**	**(570)**	**(924)**

30. Current and non-current financial liabilities €/000 482,477

In the first nine months of 2011, the Group's overall debt reported a decrease of €/000 45,371, falling from €/000 527,848 to €/000 482,477.

This decrease is attributable to the repayment, using available resources, of portions of loans due, partially offset by the payment of €/873 of loans, the payment of $/000 9,000 for the last instalment of the line of credit granted by International Finance Corporation to the Indian Subsidiary and to the placement of a debenture loan for $/000 75,000 wholly subscribed by an American institutional investor.

The Group's net debt fell to €/000 330,132 as of 30 September 2011 from €/000 349,938 as of 31 December 2010, as can be seen in the table on net financial debt included in the financial statements.

Financial liabilities included in non-current liabilities totalled €/000 318,392 against €/000 371,048 as of 31 December 2010, whereas other payables included in current liabilities totalled €/000 164,085 compared to €/000 156,800 as of 31 December 2010.

The attached tables summarise the breakdown of financial debt as of 30 September 2011 and as of 31 December 2010, as well as changes for the period.

In thousands of Euros	*Book value As of 31/12/2010*	*Repayments*	*New issues*	*Reclassification to the current portion*	*Exchange delta*	*Other changes*	*Book value As of 30/09/2011*
Non-current portion:							
Bank financing	214,785		6,489	(107,590)	(252)	332	113,764
Bonds	139,007		51,799			697	191,503
Other medium-/long-term loans:							
of which leasing	7,471		227	(726)			6,972
of which amounts due to other lenders	9,785		273	(3,905)			6,153
Total other loans	*17,256*	*0*	*500*	*(4,631)*	*0*	*0*	*13,125*
Total	**371,048**	**0**	**58,788**	**(112,221)**	**(252)**	**1,029**	**318,392**

In thousands of Euros	*Book value As of 31/12/2010*	*Repayments*	*New issues*	*Reclassification from the non-current portion*	*Exchange delta*	*Other changes*	*Book value As of 30/09/2011*
Current portion:							
Current account overdrafts	101	(28)			2		75
Current account payables	45,404	(15,595)			(1,469)		28,340
Bonds	-						
Payables due to factoring companies	23,255	(2,317)					20,938
Current portion of medium-/long-term loans:							
of which leasing	791	(632)		726			885
of which due to banks	82,929	(80,790)		107,590		213	109,942
of which amounts due to other lenders	4,320	(4,320)		3,905			3,905
Total other loans	*88,040*	*(85,742)*	*0*	*112,221*	*0*	*213*	*114,732*
Total	**156,800**	**(103,682)**	**0**	**112,221**	**(1,467)**	**213**	**164,085**

Medium and long-term bank debt amounts to €/000 223,706 (of which €/000 113,764 non-current and €/000 109,942 current) and consists of the following loans:

- a €/000 96,429 medium-term loan from the European Investment Bank to finance Research & Development investments planned for the period 2009-2012. The loan will fall due in February 2016 and has an initial amortisation quota of 14 six-monthly instalments to be repaid at a variable rate equal to the six-month Euribor plus a spread of 1.323%. The contractual terms envisage loan covenants but exclude guarantees. It should be noted that, in reference to the 2010 period, these parameters were comfortably met;
- a €/000 64,774 (par value €/000 65,000) medium-term loan from a pool of banks granted in July 2009 to the Parent Company by Banca Nazionale del Lavoro as banking agent and paid in August 2009. The loan will fall due in August 2012, with an initial grace period of 18 months and three six-monthly instalments. The economic terms provide for a variable interest rate linked to the six-month Euribor rate plus an initial margin of 1.90%. This margin may vary from a minimum of 1.65% to a maximum of 2.20% based on the Net financial debt / Ebitda ratio (as of 30 September 2011 this margin was equal to 1.65%). Guarantees are not issued. However in line with market practice, some financial parameters must be complied with. It should be noted that, in reference to the first half of 2011, these parameters were comfortably met;
- €/000 28,358 (par value €/000 28,500) loan to the Parent company from Mediobanca and Banca Intesa San Paolo. In April 2006, this loan was syndicated to a restricted pool of banks and is part of a more articulated loan package. The loan package consisted of an initial *instalment* of €/000 150,000 (nominal value) which has been fully drawn on (as of 30 September 2011 €/000 28,500 was still due) and a second *instalment* of €/000 100,000 to be used as a credit line (as of 30 September 2011 still non-utilised). The structure envisages a 7-year term, with a grace period of 18 months and 11 six-monthly instalments with the last maturity on 23 December 2012 for the loan instalment, a variable interest rate linked to the six-month Euribor rate to which a variable spread between a maximum of 2.10% and a minimum of 0.65% is added depending on the Net Financial Debt/EBITDA ratio (as of 30 September 2011 this margin was equal to 1.15%). For the instalment relating to the credit line there is a commitment fee of 0.25%. Guarantees are not issued. However in line with market practice, some financial parameters must be complied with. It should be noted that, in reference to the first half of 2011, these parameters were comfortably met;
- a €/000 12,500 five-year unsecured loan from Interbanca entered into in September 2008;
- a €/000 369 loan from Interbanca in accordance with Law 346/88 regarding subsidies for applied research, secured by a mortgage lien on property;
- €/000 2,691 as a non-interest bearing loan originally granted by Banca Antonveneta to a subsidiary of the Aprilia Group following the acquisition charged to the Parent Company; the lump sum due date is in December 2011;
- a €/000 916 subsidised loan from Banca Intesa San Paolo under Law 346/88 regarding applied research;
- a €/000 2,697 subsidised loan from Banca Intesa San Paolo under Law 346/88 regarding applied research;

- a €/000 1,500 eight-year subsidised loan from ICCREA in December 2008 granted under Law 100/90 and linked to the SIMEST equity investment in the Vietnamese company:
- €/000 603 subsidised loan from Banca Intesa San Paolo under the Research Subsidy Fund, due in July 2017;
- €/000 321 subsidised loan from Banca Intesa San Paolo under the Research Subsidy Fund, due in January 2018;
- €/000 12,548 (nominal amount €/000 12,797) medium-term loan for USD/000 19,000 granted by International Finance Corporation (a World Bank member) to the subsidiary Piaggio Vehicles Private Limited on which interest matures at a variable rate plus a margin of 2.55%. The loan will fall due on 15 January 2018 and has an amortisation quota of six-monthly instalments from January 2014. A guarantee has been provided by the Parent Company and, in line with market practice, some financial parameters must be met. It should be noted that, in reference to the first half of 2011, these parameters were comfortably met.

The item Bonds for €/000 191,503 (nominal value of €/000 201,799) refers to:

- the high-yield debenture loan issued on 4 December 2009 by the Parent Piaggio & C. S.p.A., for a nominal amount of €/000 150,000, falling due on 1 December 2016 and with a semi-annual coupon with fixed annual nominal rate of 7%. Standard & Poor's and Moody's confirmed their ratings of BB and Ba2 in 2010, both revising their outlook from negative to stable;
- the private debenture loan (*US Private Placement*) issued on 25 July 2011 for $/000 75,000 wholly subscribed by an American institutional investor, payable in 5 annual portions from July 2017, with a semi-annual coupon with fixed annual nominal rate of 6.50%.

The items Medium-/long-term bank debt and Bonds include loans which, in accounting terms, have been recognised on an amortised cost basis (pooled loan BNL, pooled loan Mediobanca/Intesa, International Finance Corporation loan and high-yield debenture loan). According to this criterion, the nominal amount of the liability is decreased by the amount of relative costs of issue and/or stipulation, in addition to any costs relating to refinancing of previous liabilities. The amortisation of these costs is determined on an effective interest rate basis, and namely the rate which discounts the future flows of interest payable and reimbursements of capital at the net carrying amount of the financial liability.

Medium-/long-term payables due to other lenders amount to €/000 17,915 (of which €/000 13,125 falling due beyond twelve months; €/000 4,790 is the current portion of other loans). These break down as follows:

- property lease of €/000 7,857 granted by Unicredit Leasing to the merged Moto Guzzi S.p.A. (non-current portion equal to €/000 6,972);
- subsidised loans for a total of €/000 10,058 provided by the Ministry of Economic Development and Ministry of Education using regulations to encourage exports and investment in research and development (non-current portion of €/000 6,153);

Advances from factoring operations with recourse relative to trade receivables are equal to €/000 20,938.

Financial instruments

Exchange Risk

In the first nine months of 2011, the exchange risk was managed in line with Group policy, which aims to neutralise the possible negative effects of exchange rate changes on company cash-flow, by hedging the business risk which concerns changes in company profitability compared to the annual business budget on the basis of a key change (the so-called "budget change") and of the transaction risk, which concerns the differences between the exchange rate recorded in the financial statements for receivables or payables in foreign currency and that recorded in the related receipt or payment.

The exposure to business risk consists of the envisaged payables and receivables in foreign currency, taken from the budget for sales and purchases reclassified by currency and accrued on a monthly basis.

Exposure to the settlement risk consists of receivables and payables in foreign currency acquired in the accounting system at any moment. The hedge must at all times be equal to 100% of the import, export or net settlement exposure for each currency.

As regards contracts in place to hedge the exchange risk of foreign transactions (business risk), as of 30 September 2011 Piaggio & C. S.p.A. had in place the following forward purchase contracts (accounted for on a regulation date basis):

- for a value of CAD/000 80 corresponding to €/000 59 (valued at the forward exchange rate), with average maturity on 17 October 2011;
- for a value of CHF/000 1,600 corresponding to €/000 1,313 (valued at the forward exchange rate), with average maturity on 17 October 2011;
- for a value of GBP/000 4,440 corresponding to €/000 5,109 (valued at the forward exchange rate), with average maturity on 9 November 2011;
- for a value of JPY/000 193,000 corresponding to €/000 1,832 (valued at the forward exchange rate), with average maturity on 23 October 2011;
- for a value of USD/000 7,090 corresponding to €/000 5,220 (valued at the forward exchange rate), with average maturity on 15 October 2011;

and forward sales contracts:

- for a value of CAD/000 270 corresponding to €/000 197 (valued at the forward exchange rate), with average maturity on 17 October 2011;
- for a value of CHF/000 5,430 corresponding to €/000 4,620 (valued at the forward exchange rate), with average maturity on 29 October 2011;
- for a value of GBP/000 4,950 corresponding to €/000 5,642 (valued at the forward exchange rate), with average maturity on 16 November 2011;
- for a value of JPY/000 190,000 corresponding to €/000 1,802 (valued at the forward exchange rate), with average maturity on 19 October 2011;
- for a value of SEK/000 1,000 corresponding to €/000 109 (valued at the forward exchange rate), with average maturity on 17 October 2011;
- for a value of SGD/000 165 corresponding to €/000 97 (valued at the forward exchange rate), with average maturity on 17 October 2011;
- for a value of USD/000 1,690 corresponding to €/000 1,221 (valued at the forward exchange rate), with average maturity on 24 October 2011;

As regards contracts to hedge the exchange risk of foreign transactions (business risk), as of 30 September 2011 the following were in place:

- for PT Piaggio Indonesia forward purchase contracts for €/000 3,820, with average maturity on 28 October 2011;
- for Piaggio Vehicles Private Ltd forward sales contracts for USD/000 3,400 corresponding to INR/000 165,555 (valued at the forward exchange rate) equal to €/000 2,504 (rupee forward rate at 30 September 2011) with average maturity on 19 November 2011 and forward sales contract for €/000 3,224 with average maturity date on 11 December 2011; forward purchase contracts also exist for USD/000 1,100 corresponding to INR/000 55,176 (valued at the forward exchange rate) equal to €/000 834 (rupee forward rate at 30 September 2011)

As regards contracts in place to hedge the exchange risk of forecast transactions (business risk), as of 30 September 2011, forward purchase contracts of the Parent for a value of CNY/000 80,000 corresponding to €/000 9,266 (valued at the forward exchange rate) with average maturity on 18 November 2011, for a value of CHF/000 3,800 corresponding in total to €/000 2,876 (valued at the forward exchange rate) with average maturity on 14 November 2011 and GBP/000 2,000 corresponding in total to €/000 2,359 (valued at the forward exchange rate) with average maturity on 18 November 2011 were ongoing.

Interest rate risk

In February 2011 the Parent Company subscribed an Interest Rate Swap to hedge a variable rate loan for nominal €/000 117,857 (as of 30 September for €/000 96,429). The structure entails a step-up of insurance rates with the aim of stabilising cash flows associated with the derivative in relation to expectations of higher rates. To hedge the interest rate risk, cash flow hedging is adopted with the effective portion of profits and losses recognised in a specific shareholders' equity reserve.

As of 30 September 2011, the fair value of the instrument was €/000 -2,512.

31. Current and non-current trade payables €/000 404,535

As of 30 September 2011 trade payables included under non-current liabilities totalled €/000 545 compared to €/000 88 as of 31 December 2010. “Tax payables” included in current liabilities totalled €/000 403,990, against €/000 352,627 as of 31 December 2010.

In thousands of Euros	*As of 30 September 2011*	*As of 31 December 2010*	*Change*
Amounts due to suppliers	382,487	339,858	42,629
Trade payables due to companies valued at equity	21,898	11,914	9,984
Amounts due to affiliated companies	105	146	(41)
Amounts due to parent companies	45	797	(752)
Total	**404,535**	**352,715**	**51,820**

32. Reserves (current and non-current portion) **€/000 29,054**

The breakdown and changes in provisions for risks during the period were as follows:

In thousands of Euros	*Balance As of 31 December 2010*	*Allocations*	*Applications*	*Reclassifications*	*Delta exchange rate*	*Balance as of 30 September 2011*
Product warranty provision	17,012	8,625	(9,580)	(45)	(99)	15,913
Risk provisions on equity investments	195					195
Provisions for contractual risks	7,746		(3,229)			4,517
Provisions for guarantee risks	76					76
Provision for tax risks	1,587		(155)			1,432
Other provisions for risks	8,323	13	(1,386)		(29)	6,921
Total	**34,939**	**8,638**	**(14,350)**	**(45)**	**(128)**	**29,054**

The breakdown between the current and non-current portion of long-term provisions is as follows:

In thousands of Euros	*As of 30 September 2011*	*As of 31 December 2010*	*Change*
Non-current portion:			
Product warranty provision	5,108	5,136	(28)
Risk provisions on equity investments	195	195	0
Provision for contractual risks	4,417	6,797	(2,380)
Provisions for guarantee risks	76		76
Provision for tax risks		155	(155)
Other provisions for risks and charges	3,933	4,710	(777)
Total non-current portion	**13,729**	**16,993**	**(3,264)**

In thousands of Euros	*As of 30 September 2011*	*As of 31 December 2010*	*Change*
Current portion:			
Product warranty provision	10,805	11,877	(1,072)
Risk provisions on equity investments			0
Provision for contractual risks	100	948	(848)
Provisions for guarantee risks		76	(76)
Provision for tax risks	1,432	1,432	0
Other provisions for risks and charges	2,988	3,613	(625)
Total current portion	**15,325**	**17,946**	**(2,621)**

The product warranty provision relates to allocations for technical assistance on products covered by customer service which are estimated to be provided over the contractually envisaged warranty period. This period varies according to the type of goods sold and the sales market, and is also determined by customer take-up to commit to a scheduled maintenance plan.

The provision increased during the period by €/000 8,625 and was used for €/000 9,580 in relation to charges incurred during the period.

Risk provisions for equity investments cover the portion of negative shareholders' equity of the subsidiaries Piaggio China Co. Ltd and AWS do Brasil, as well as charges that may arise from said.

The provision of contractual risks refers mainly to charges which may arise from the ongoing negotiation of a supply contract.

The provision for tax risks concerns council tax for €/000 55 and other potential tax liabilities for €/000 1,377.

"Other provisions" include provisions for legal risks for €/000 4,019.

33. Deferred tax liabilities €/000 33,595

Deferred tax liabilities totalled €/000 33,595 compared to €/000 32,338 as of 31 December 2010.

34. Retirement funds and employee benefits €/000 52,447

In thousands of Euros	*As of 30 September 2011*	*As of 31 December 2010*	*Change*
Retirement funds	1,668	1,934	(266)
Post-employment benefits	50,779	56,702	(5,923)
Total	**52,447**	**58,636**	**(6,189)**

Retirement funds comprise provisions for employees allocated by foreign companies and additional customer indemnity provisions, which represent the compensation due to agents in the case of the agency contract being terminated for reasons beyond their control. Uses refer to the payment of benefits already accrued in previous years, while allocations refer to benefits accrued in the period.

35. Current and non-current tax payables **€/000 29,905**

Current "tax payables" included in current liabilities totalled €/000 27,430, against €/000 19,290 as of 31 December 2010. Non-current tax payables amount to €/000 2,475 compared to €/000 3,361 as of 31 December 2010 and mainly refer to the claim by the Inland Revenue Office concerning taxes withheld on the debenture loan issued by Piaggio Finance and repaid in 2009.
Their breakdown was as follows:

In thousands of Euros	*At 30 September 2011*	*As of 31 December 2010*	*Change*
Due for income taxes	13,791	3,977	9,814
Due for non-income tax	-	-	0
Tax payables for:			
- VAT	8,302	5,713	2,589
- withheld tax at source	3,083	5,841	(2,758)
- other	4,729	7,120	(2,391)
Total	16,114	18,674	(2,560)
Total	**29,905**	**22,651**	**7,254**

The item includes tax payables recorded in the financial statements of individual consolidated companies, set aside in relation to tax charges for the individual companies on the basis of applicable national laws. Payables for tax withholdings made refer mainly to withholdings on employees' earnings, on employment termination payments and on self-employed earnings.

36. Other payables (current and non-current) **€/000 74,772**

In thousands of Euros	*As of 30 September 2011*	*As of 31 December 2010*	*Change*
Non-current portion:			
Amounts due to employees	45	31	14
Guarantee deposits	302	78	224
Deferred income	2,110	2,490	(380)
Amounts due to social security institutions	1	1,003	(1,002)
Other payables	399	600	(201)
Total non-current portion	**2,857**	**4,202**	**(1,345)**

In thousands of Euros	*As of 30 September 2011*	*As of 31 December 2010*	*Change*
Current portion:			
Amounts due to employees	34,950	25,553	9,397
Guarantee deposits	1,264	1,540	(276)
Deferred liabilities	19,394	17,221	2,173
Deferred income	1,432	2,506	(1,074)
Amounts due to social security institutions	3,428	9,728	(6,300)
Sundry payables due to affiliated companies	30	58	(28)
Sundry payables due to parent companies	333	284	49
Others	11,084	12,613	(1,529)
Total	**71,915**	**69,503**	**2,412**

Other payables included in non-current liabilities totalled €/000 2,857 against €/000 4,202 as of 31 December 2010, whereas other payables included in current liabilities totalled €/000 71,915 compared to €/000 69,503 as of 31 December 2010.

Amounts due to employees include the amount for holidays accrued but not taken of €/000 10,981 and other payments to be made for €/000 24,014.
Payables due to affiliated companies refer to various amounts due to the Fondazione Piaggio.

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Milan, 27 October 2011

for the Board of Directors
Chairman and Chief Executive Officer
Roberto Colaninno

E) TRANSACTIONS WITH RELATED PARTIES

The main business and financial relations of Group companies with related parties have already been described in the specific paragraph in the Report on Operations to which reference is made here. To supplement this information, the following table provides an indication by company of the outstanding items as of 30 September 2011, as well as their contribution to the respective headings.

In thousands of Euros	Fondazione Piaggio	Piaggio China	AWS do Brasil	Zongshen Piaggio Foshan	Rodriquez Cantieri Navali	IMMSI Audit	Studio D'Urso	Omniaholding	IMMSI	**Total**	**% of accounting item**
<u>Income statement</u>											
net sales				1,560						**1,560**	**0.13%**
costs for materials				32,269						**32,269**	**4.50%**
costs for services and lease and rental costs				96		600	105		2,165	**2,966**	**1.53%**
other operating income				309		33			63	**405**	**0.45%**
borrowing costs				28				152		**180**	**0.78%**
<u>Assets</u>											
other non-current receivables	306		138							**444**	**3.09%**
current trade receivables	5			2,668	34	33				**2,740**	**2.18%**
other current receivables	25			10		4			5,570	**5,609**	**25.27%**
<u>Liabilities</u>											
financial liabilities falling due after one year								2,900		**2,900**	**0.91%**
current trade payables		6		21,892			105		45	**22,048**	**5.46%**
other current payables	30								333	**363**	**0.50%**

F) SUBSEQUENT EVENTS

To date, no events have occurred after 30 September 2011 that make additional notes or adjustments to these Financial Statements necessary.

In this regard, refer to the Report on Operations for significant events after 30 September 2011.

In accordance with paragraph 2 of article 154-bis of the Consolidated Finance Act, the Financial Reporting Manager, Alessandra Simonotto, states that the accounting information contained in this document is consistent with the accounts.

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Milan, 27 October 2011

for the Board of Directors
Chairman and Chief Executive Officer
Roberto Colaninno

Management and coordination
IMMSI S.p.A.
Share capital EUR 205,941,272.16 fully paid up
Registered office: Viale R. Piaggio 25, Pontedera (Pisa)
Pisa Register of Companies and Tax Code 04773200011
Pisa Economic and Administrative Index no. 134077

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